

**Department of Information Resources**  
**Miscellaneous Information Technology (IT) Hardware Peripherals and Components and Related Services**  
**Request for Offer DIR-TSO-TMP-252**

\* DIR CUSTOMER PRICE contains \* DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.  
For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)  
DO NOT make any changes to the format of the grids. Insert additional rows as needed.

## PRICING SHEET

**This Pricing Sheet (Bid Package 2) To Be Submitted To DIR With Proposal**

SEE SPREADSHEET TAB (Below) LABELED EX AMPLE PRICING SHEET FOR EXAMPLES

### IT Hardware Peripherals and Components

PRODUCT MANUFACTURER/BRAND	PRODUCT DESCRIPTION (provide Name, Model and detailed product features)	Part Number	MSRP COST EACH/Per Unit	Discount % off MSRP (2 decimals)	* DIR Customer Price EACH/Per Unit
TEKVOX	TekMonitor DC Power Supply 24 Volts 0.63 Amps	10030	\$ 50.00	25.00%	\$ 37.78
TEKVOX	TEK TPHD402 with PoC Series DC Power Supply 24 Volts 1.25 Amps	10036	\$ 50.00	25.00%	\$ 37.78
TEKVOX	TekMonitor 2 POE (does not include 24V DC power supply)	70001	\$ 485.00	25.00%	\$ 366.48
TEKVOX	TekMonitor Universal Translator (includes 24v DC Power Supply, Control System Adapter Cable & Display Cable)	70002	\$ 550.00	25.00%	\$ 415.59
TEKVOX	TekMonitor 3 PoE (does not Include 24V DC Power Supply)	70004	\$ 510.00	25.00%	\$ 385.37
TEKVOX	TEKVOX 2017 Standard Classroom Drop-In™ - includes matching speaker set & installation accessories	71021-DI	\$ 6,615.00	25.00%	\$ 4,998.46
TEKVOX	TEKVOX Standard 2017 Lone Star Classroom Drop-In™	71021-DI-LSC17	\$ 6,615.00	25.00%	\$ 4,998.46
TEKVOX	TEKVOX Dual Display Drop-In™	71022-DI	\$ 11,125.00	25.00%	\$ 8,406.33
TEKVOX	TEKVOX 2 Room Combining Drop-In A/V™ solution	71021-RC2	\$ 23,325.00	30.00%	\$ 16,449.96
TEKVOX	TEKVOX 2 Room Combining Drop-In A/V™ solution	71021-RC3	\$ 31,350.00	30.00%	\$ 22,109.59
TEKVOX	TEKVOX 2 Room Combining Drop-In A/V™ solution	71021-RC4	\$ 39,995.00	30.00%	\$ 28,206.47
TEKVOX	TEKVOX HD Student Collaboration Pod Drop-In™	71424	\$ 1,165.00	25.00%	\$ 880.30
TEKVOX	TEKVOX 4K Multiviewer Collaboration Drop-In™	71028-DI	\$ 5,825.00	30.00%	\$ 4,108.08
TEKVOX	TekMonitor Security Indicator with 4ft Flat Cable	78001	\$ 50.00	25.00%	\$ 37.78
TEKVOX	Small Room - 180, Dual Technology, 40khz, 500 Ft2 OSC05-M0W	78002	\$ 155.00	25.00%	\$ 117.12
TEKVOX	Hitachi, Epson, Samsung, NEC, Sanyo DB-9FM TekSecurity Cable	78006	\$ 25.00	25.00%	\$ 18.89
TEKVOX	Hitachi DB-15FM TekSecurity Cable	78007	\$ 25.00	25.00%	\$ 18.89
TEKVOX	LG/Panasonic DB-9M TekSecurity Cable	78008	\$ 25.00	25.00%	\$ 18.89
TEKVOX	Sony DB-9M TekSecurity Cable	78009	\$ 25.00	25.00%	\$ 18.89
TEKVOX	Sanyo Mini Din-6 TekSecurity Cable	78010	\$ 25.00	25.00%	\$ 18.89
TEKVOX	Mitsubishi Mini Din-8 TekSecurity Cable	78011	\$ 25.00	25.00%	\$ 18.89
TEKVOX	Dell Mini Din-6 TekSecurity Cable	78012	\$ 25.00	25.00%	\$ 18.89

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TEKVOX	Sharp Mini Din-9 TekSecurity Cable	78013	\$ 25.00	25.00%	\$ 18.89
TEKVOX	NEC/Toshiba Mini Din-8 TekSecurity Cable	78014	\$ 25.00	25.00%	\$ 18.89
TEKVOX	Olevia Mini Din-8 TekSecurity Cable	78015	\$ 25.00	25.00%	\$ 18.89
TEKVOX	TekTouchPad Single Gang Programmable Touch Screen Controller	78034	\$ 490.00	25.00%	\$ 370.26
TEKVOX	TekTouchPad Mounting Wedge	78035	\$ 25.00	25.00%	\$ 18.89
TEKVOX	Tabletop Cable Organizer with two US power outlets	78036	\$ 335.00	25.00%	\$ 253.13
TEKVOX	2" X 1" Plenum Rated Ceiling Box with six internal and one internal US power outlets plus external HDMI and TekSecurity jacks	78038	\$ 645.00	25.00%	\$ 487.38
TEKVOX	Mini Class D Amplifier 2x20 watts @ 4 ohm, with MIC mixer and RS-232	78040	\$ 260.00	25.00%	\$ 196.46
TEKVOX	Sony/Samsung/Panasonic LCD TVs 3.5mm Stereo TekSecurity Cable	78041	\$ 25.00	25.00%	\$ 18.89
TEKVOX	TekController X9 1920x1080 Touchscreen Controller with WiFi plus Ethernet LAN with Mounting Frame	78042	\$ 925.00	25.00%	\$ 698.95
TEKVOX	Plenum Rated 2' x 1' Ceiling Box with six internal and one external US power outlets plus external HDMI and TekSecurity jacks - No Cover Included	78900	\$ 575.00	25.00%	\$ 434.48
TEKVOX	Customized Logo on Cover for TEK-CB1-A - Standard Cover has a Star Logo	78901	\$ 150.00	25.00%	\$ 113.34
TEKVOX	6x1 HD Seamless Presentation Switcher	79033-N	\$ 1,650.00	25.00%	\$ 1,246.78
TEKVOX	HDMI Audio De-Embedder with 3.5mm Stereo Output	79053	\$ 165.00	25.00%	\$ 124.68
TEKVOX	4K Downscaler to 1080P with Audio Extraction	79063	\$ 305.00	25.00%	\$ 230.47
TEKVOX	7x1 4K Quad Multi-Viewer Presentation Switcher with 4 HDMI, 2 DP & 1 VGA Inputs and 1 HDMI Output	79064	\$ 3,085.00	25.00%	\$ 2,331.10
TEKVOX	HDMI & VGA With RS-232 HDBaseT Lite Wallplate Transmitter (Compatible Transmitter)	79066	\$ 775.00	25.00%	\$ 585.61
TEKVOX	6x1 4K Switcher/Scaler with 4 HDMI & 2 VGA Inputs with 3.5mm Audio and 1 HDMI with De-embedded Audio Out	79069	\$ 410.00	25.00%	\$ 309.81
TEKVOX	Ultra Slim Compact 4K HDMI Splitter - 1 Input to 2 Outputs	79070	\$ 100.00	25.00%	\$ 75.56
TEKVOX	Ultra Slim Compact 4K HDMI Splitter - 1 Input to 4 Outputs	79071	\$ 155.00	25.00%	\$ 117.12
TEKVOX	HDMI with RS-232 HDBaseT Lite Transmitter & Receiver Set PoC	79075	\$ 495.00	25.00%	\$ 374.03
TEKVOX	Modular Matrix input card - 4 HDMI with audio insertion, supports up to 4K resolution	79110	\$ 395.00	25.00%	\$ 298.47
TEKVOX	Modular Matrix Input card - 4 HDBaseT with audio insertion, supports up to 4K resolution	79111	\$ 1,550.00	25.00%	\$ 1,171.22
TEKVOX	Modular Matrix input card - 4 DVI Seamless with maximum resolution 1920x1200	79112	\$ 395.00	25.00%	\$ 298.47
TEKVOX	Modular Matrix input card - 4 VGA with audio inserts, compatible with YUV, YC & CVBS using cable adapter	79113	\$ 1,050.00	25.00%	\$ 793.41
TEKVOX	Modular Matrix input card - 4 3G-SDI	79114	\$ 1,350.00	25.00%	\$ 1,020.09
TEKVOX	Modular Matrix seamless input card - 4 seamless HDMI inputs with maximum 1080P resolution	79115	\$ 1,050.00	25.00%	\$ 793.41

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TEKVOX	Modular Matrix output card - 4 HDMI with audio extraction, supports up to 4K resolution	79120	\$ 525.00	25.00%	\$ 396.70	
TEKVOX	Modular Matrix output card - 4 HDBaseT with audio extraction, supports up to 4K resolution	79121	\$ 1,695.00	25.00%	\$ 1,280.78	
TEKVOX	Modular Matrix output card - 4 DVI Seamless with maximum resolution 1920x1200	79122	\$ 525.00	25.00%	\$ 396.70	
TEKVOX	Modular Matrix output card - 4 VGA, compatible with YUV,YC & CVBS using cable adapter	79123	\$ 810.00	25.00%	\$ 612.06	
TEKVOX	Modular Matrix output card - 4 3G-SDI	79124	\$ 1,450.00	25.00%	\$ 1,095.66	
TEKVOX	Modular Matrix seamless input card - 4 seamless HDMI outputs with maximum 1080P resolution	79125	\$ 1,050.00	25.00%	\$ 793.41	
TEKVOX	TekFlex 16 Port Seamless HD Matrix Switcher with Interchangeable Inputs and Outputs	79201	\$ 4,200.00	25.00%	\$ 3,173.63	
TEKVOX	TekFlex 32 Port Seamless HD Matrix Switcher with Interchangeable Inputs and Outputs	79203	\$ 7,415.00	25.00%	\$ 5,602.96	
TEKVOX	TekFlex HMDI Input Card with Analog Audio Input	79210	\$ 195.00	25.00%	\$ 147.35	
TEKVOX	TekFlex VGA Input Card with Analog Audio Input	79211	\$ 195.00	25.00%	\$ 147.35	
TEKVOX	TekFlex DVI Input Card with Analog Audio Input	79212	\$ 195.00	25.00%	\$ 147.35	
TEKVOX	TekFlex HDBaseT PoE Input Card with Auxiliary Audio Port and RS232	79213	\$ 375.00	25.00%	\$ 283.36	
TEKVOX	TekFlex SDI Input Card with Loop Output	79214	\$ 320.00	25.00%	\$ 241.80	
TEKVOX	TekFlex HMDI Output Card with Analog Audio Output	79220	\$ 295.00	25.00%	\$ 222.91	
TEKVOX	TekFlex VGA Output Card with Analog Audio Output	79221	\$ 295.00	25.00%	\$ 222.91	
TEKVOX	TekFlex DVI Output Card with Analog Audio Output	79222	\$ 295.00	25.00%	\$ 222.91	
TEKVOX	TekFlex HDBaseT PoE Output Card with Auxiliary Audio Port and RS232	79223	\$ 475.00	25.00%	\$ 358.92	
TEKVOX	TekExpress Digital A/V Kit solutions	71400	\$ 998.00	25.00%	\$ 754.11	
TEKVOX	TekExpress Digital A/V Solution with color touch screen	71402	\$ 1,495.00	25.00%	\$ 1,129.66	
TEKVOX	TekExpress HD Collaboration Pod	71424	\$ 1,165.00	25.00%	\$ 880.30	
TEKVOX	TekExpress HD Conference System	71434	\$ 1,995.00	25.00%	\$ 1,507.47	
TEKVOX	ViewVault SB507 Classroom Monitoring System	81900	\$ 3,900.00	25.00%	\$ 2,946.94	
TEKVOX	ViewVault SB507 Dual Camera Classroom Monitoring System	89220	\$ 5,400.00	25.00%	\$ 4,080.38	
TEKVOX	Classview Single Camera Lecture Capture System	87201	\$ 11,495.00	25.00%	\$ 8,685.91	
TEKVOX	Digital Foundation Drop-In	71011-DI	\$ 3,995.00	25.00%	\$ 3,018.72	
TEKVOX				25.30%		
<b>25.30%</b>						
RELATED SERVICE NAME	SERVICE DESCRIPTION (provide detailed service features)	Part/Service Number	MSRP COST EACH/Per Unit	Unit of Issue	Discount % off MSRP (2 decimals)	* DIR Customer Price EACH/Per Unit

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Installation of TEKVOX Products	TEKVOX Professional Installation with services performed by Manufacturer Certified Technician. Workmanship Certified and Warranted by TEKVOX	TVXPROINSTALL	\$ 75.00	HR	20.00%	\$60.45
Level 1 On-Site Support	TEKVOX Professional On-site Technician	TVXPROTECH	\$ 75.00	HR	20.00%	\$60.45
Level 2 On-Site Support	TEKVOX Professional On-site Engineer	TVXPROENG	\$ 125.00	HR	20.00%	\$100.75
Software Development Services	TEKVOX hourly rate for software development for TEK Manager or TEK Enterprise	TVXPROSW	\$ 150.00	HR	20.00%	\$120.90
Custom Control System Development Services	TEKVOX Professional Custom Control System Development Services	TVXPROCCSDC	\$ 200.00	HR	20.00%	\$161.20
					0.00%	\$0.00
					0.00%	\$0.00
					0.00%	\$0.00
					0.00%	\$0.00
					0.00%	\$0.00
<b>Additional Discount Based On Aggregate Sales</b>						
	<b>Contract Sales Threshold</b>	<b>Service Category Description</b>	<b>Part Number if Applicable</b>	<b>Original Discount</b>	<b>Additional Discount</b>	<b>Total Discount</b>

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